## GARISSA UNIVERSITY

# UNIVERSITY EXAMINATION 2017/2018 ACADEMIC YEAR THREE FIRST SEMESTER EXAMINATION 

SCHOOL OF BUSINESS AND ECONOMICS
FOR THE DEGREE OF BACHELOR OF BUSINESS MANAGEMENT

COURSE CODE: BBM 355
COURSE TITLE: OPERATIONS RESEARCH

## EXAMINATION DURATION: 3 HOURS

## DATE: 05/12/17

## INSTRUCTION TO CANDIDATES

- The examination has SIX (6) questions
- Question ONE (1) is COMPULSORY
- Choose any other THREE (3) questions from the remaining FIVE (5) questions
- Use sketch diagrams to illustrate your answer whenever necessary
- Do not carry mobile phones or any other written materials in examination room
- Do not write on this paper


## QUESTION ONE (COMPULSORY)

(a) Briefly explain the following terms
i. Objective function [2 marks]
ii. Constraints [2 marks]
iii. Optimum solution
(b) The manager of a bank observes that on the average 18 customers are served by a cashier in a hour. Assuming that the service time has are experimental distribution, what is the probability that;
i. A customer shall be free within 3 minutes
ii. A customer shall be serviced in more than 12 minutes
(c) Outline and explain any methods for the measurement of investment worth.
(d) Briefly explain the number of possibilities when picking up from the waiting line for service

## QUESTION TWO

(a) Briefly explain the steps contained in solving a transportation problem
(b) Solve the following transportation problem. Obtain the initial solution by NW corner rule.

[14 marks]

## QUESTION THREE

(a) Linear programming problem is based on specific assumptions. Highlight and explain these assumptions
(b) Solve graphically the following LPP

Maximize $Z=4 x+5 y$
Subject to constraints

$$
2 x+3 y \leq 12
$$

$$
2 x+y \leq 8
$$

And $\mathrm{x}, \mathrm{y} \geq 0$

## QUESTION FOUR

(a) Explain the elements of a decision problem
(b) A group of students raises money each year by selling souvenirs outside the stadium after a cricket match between Teams A and B. They can buy any of the three different types of souvenirs from a supplier. Their sales are mostly dependent on which team wins the match. A conditional pay off table is as under:

| Teams | Type of Souvenir |  |  |
| :--- | :--- | :--- | :--- |
|  | I | II | III |
| Teams A Wins | Ksh.1200 | Ksh.800 | Ksh.300 |
| Team B Wins | Ksh.250 | Ksh.700 | Ksh.1,100 |

i. Construct the opportunity loss table
ii. which type of souvenir should the students buy if the probability of team A's winning is 0.6
iii. Find out the cost of uncertainty.

## QUESTION FIVE

(a) Outline and explain the general assumptions made to solve the sequencing problems
(b) Discuss the operating characteristics of queuing system

## QUESTION SIX

(a) Two firms are competing for business. Whatever firm A gains, B firm loses. The table given below shows advertising strategies of both the firms and utilities to firm A for various market shares in percentages (assuming this to be a zero sum game):

Firm A's Utility
Firm B

|  |  | Press | Radio | T.V. |
| :---: | :---: | :---: | :---: | :---: |
|  | Press | 60 | 75 | 40 |
| Firm A | Radio | 75 | 75 | 60 |
|  | T.V. | 60 | 70 | 70 |

Find optimal strategies for both firms and expected percentage of market shares to firm A.
[14 marks]
(b) Determine the break-even sales in the following case:

Product

|  | A | B | C |
| :--- | :--- | :--- | :--- |
| Sale (Units) | 5000 | 6000 | 4000 |
| Unit selling price <br> (Ksh.) | 10 | 15 | 18 |
| Unit variable cost <br> (Ksh.) | 4 | 13 |  |

Fixed cost (Ksh) 4000

