



GARISSA UNIVERSITY

**UNIVERSITY EXAMINATION 2017/2018 ACADEMIC YEAR TWO
SECOND SEMESTER EXAMINATION**

SCHOOL OF BUSINESS AND ECONOMICS

FOR THE DEGREE OF BACHELOR OF BUSINESS MANAGEMENT

COURSE CODE: BBM 228

COURSE TITLE: PRINCIPLES OF PURCHASING AND SUPPLIES

EXAMINATION DURATION: 2 HOURS

DATE: 10/04/18

TIME: 09.00-12.00 PM

INSTRUCTION TO CANDIDATES

- **The examination has SIX (6) questions**
- **Question ONE (1) is COMPULSORY**
- **Choose any other THREE (3) questions from the remaining FIVE (5) questions**
- **Use sketch diagrams to illustrate your answer whenever necessary**
- **Do not carry mobile phones or any other written materials in examination room**
- **Do not write on this paper**

This paper consists of TWO (2) printed pages

please turn over



QUESTION ONE (COMPULSORY)

- (a) Explain different levels of management Sourcing **[4 marks]**
- (b) State the objectives of public procurement **[5 marks]**
- (c) Describe the main types of e-procurement **[6 marks]**
- (d) Discuss the perspective from which the supplier should be appraised **[10 marks]**

QUESTION TWO

Different organizations use different kind of structures in their governance. Critically discuss this statement. **[15 marks]**

QUESTION THREE

Most of the organizations compare the cost of producing a component or providing a service internally with the cost of purchasing the component or service from an external supplier. Discuss **[15 marks]**

QUESTION FOUR

- (a) State the challenges of green purchasing **[3 marks]**
- (b) Differentiate strategic and non-strategic procurement **[4 marks]**
- (c) Describe the methods of specification **[8 marks]**

QUESTION FIVE

- (a) What is green procurement? **[2 marks]**
- (b) State the advantages of effective purchasing **[3 marks]**
- (c) The procurement cycle follows specific steps for identifying a requirement or need of the company through the final step of the award of the product or contract. In reference to this, discuss the procurement process **[10 marks]**

QUESTION SIX

- (a) Describe the methods of supplier performance rating **[5 marks]**
- (b) Discuss the rights of purchasing **[10 marks]**

